

# REVISED KEY TOPICS LIST

## Final Exam

### CHAPTER 1

No Key Topics

### CHAPTER 2

#### Major Topic

Cultural Values (40-41)

#### Minor Topic

Individual Differences (26-28)

### CHAPTER 3

#### Major Topic

Attitudes (60-62)

Includes Figure 3.4

#### Minor Topic

Emotions and Moods (57-59)

### CHAPTER 4

#### Major Topics

Stages of the Perceptual Process (78-79)

Includes Figure 4.3

Importance of Attributions / Attribution Errors (86-87)

Learning by Reinforcement (89-95)

Includes Figure 4.6

#### Minor Topic

Factors Influencing Perception (76-77)

## CHAPTER 5

### Major Topic

Equity Theory (107-110)

### Minor Topic

Two-Factor Theory (106-107)

Includes Figure 5.2

## CHAPTER 9

### Major Topic

Judgmental Heuristics (205-206)

### Minor Topic

Types of Decisions (200)